

Who We Are

As experienced telecom cost specialists, we know that companies on average overpay by 20% or more for voice, data and wireless services. We also know that by carefully reviewing contracts and rates, and by negotiating or shopping for better deals, we can help you pay a lot less for the same high quality of telecom service.

At TCS, we believe you should get the telecom services you pay for, and that you should never pay for services you don't use or don't need. So we have created a Risk Free, Guaranteed Savings pricing model for telecom optimization. That means we don't get paid until you start enjoying documented savings.

We also believe you deserve honest and unbiased advice on your telecom costs. That is why we never accept a fee or benefit of any kind from a vendor or telecom carrier. And after reviewing your telecom situation, if we don't find ways to save you money while ensuring the quality of your communications, we tell you so.

When you succeed, we succeed.

Contact a TCS Customer Care Representative Today:

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Your Established Partner

TeleCommunication Systems, Inc. (TCS) has established a proven track record for more than two decades as a trusted provider of communication technology solutions to solve the government's toughest technical challenges, under conditions that demand the highest level of reliability, availability and security. To ensure mission continuity, TCS offers deployable communications solutions and complete core to the edge managed services for converged (IP-based) voice, video and data solutions to organizations requiring seamless, highly secure connectivity between fixed sites and remote operations.

Headquartered in Annapolis, Maryland, TCS has been a public company since the autumn of 2000 and is traded on the NASDAQ as TSYS.



TCS Telecom Optimization Service

Wireless & Wireline Optimization

TCS Telecom Optimization Service Can Save You Money in Just 7 Days.



TCS's Optimization Team focuses on wireless and wireline communications cost savings. We are in the business of Telecom Optimization where we analyze your existing services provided by the telecom companies and find better or more competitive pricing or services that will save your company money. We are independent of any phone company. Our fees are based purely on your savings. Therefore, we are highly motivated to find you the best combination of products and services at the lowest possible price.



Optimization Services

A very high growth rate arena for many companies is wireless data and mobile device spend. TCS builds a model of your current usage and maps it to the best plans available from your existing supplier and from other suppliers where applicable. Many options exist within all wireless and cellular suppliers including – bundled plans, pooled minutes for both voice and data, unlimited calling plans, extremely favorable International rate plans, etc. TCS knows the ins-and-outs of these plans to package your services so it's controlled and at the lowest practical rate.

Risk Free Savings

If we don't find and deliver measurable telecom savings to your business, you don't pay a dime. That's our promise to you. Under our Guaranteed Savings Model, TCS shares a pre-set portion of the savings that we identify and deliver to you.

We charge no up-front fees or retainers.

Here's how it works.

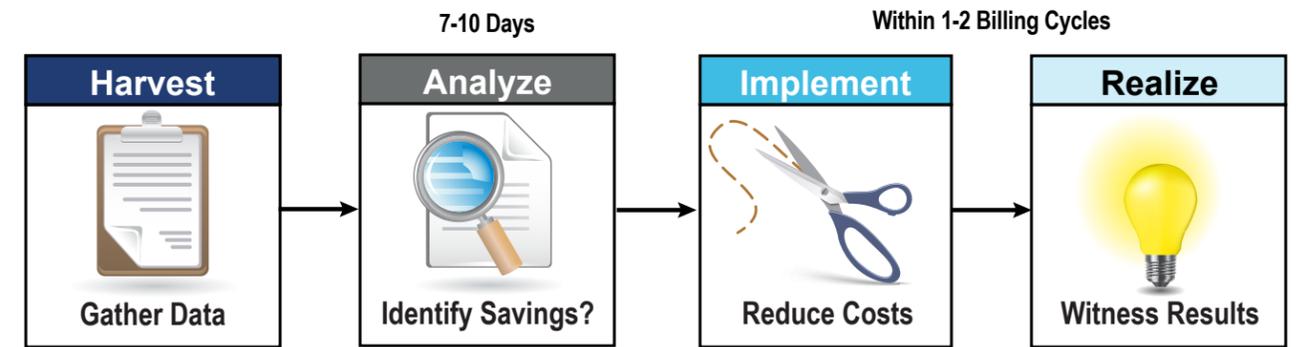
- Based on our initial discussions, we conduct a comprehensive telecom optimization of your business at no charge to you.
- If that analysis reveals opportunities for savings, you review our recommendations, and we then implement those adjustments upon your approval.
- Finally, once you begin to enjoy measurable, documented savings, TCS shares a portion of those savings for a limited period of time (^{1st Year}). After that set period, all of those telecom savings go straight to your bottom line.

So there is absolutely no risk to you. You maintain the same high level of telecom service performance. If we cannot identify and deliver proven savings, you pay absolutely nothing.

How We Do It

Step One: Gather Data In this initial phase, our telecom specialists meet with you to understand your business and your telecom requirements. We review your carriers and services, and then begin the process of gathering and reviewing your existing telecom contracts and recent invoices.

Step Two: Analyze Savings Once we have gathered the relevant information, our lead auditor and staff begin a comprehensive evaluation of your telecommunications infrastructure, activities and savings opportunities. As part of this analysis, we look closely at your service contracts, private lines, and at your local, long distance and wireless usage and charges.



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Step Three: Implement Optimization TCS will report back to you with an in-depth written analysis of your telecom use and savings potential. That key report will include details on any incorrect or inappropriate charges, underutilized assets or services, fraud or other problems. TCS will also identify precisely how much you can save and will recommend specific steps designed to optimize your telecom services. You then review those findings and recommendations, and decide which changes make the most sense for your business. Based on your decisions, TCS will then work to implement the specific changes you have approved.

Step Four: Deliver Results TCS will implement the approved cost savings plan, in some cases, we work with existing carriers to renegotiate service contracts or fees. In other situations, we submit request for proposals to multiple vendors to deliver the same level of telecom service at a significantly lower monthly cost to you. TCS will review the documented savings with your organization within 1-2 billing cycles. If desired, TCS can also provide ongoing optimization reviews to make sure you continue to save now and in the future.

How You Benefit

Telecom is the lifeblood of many businesses. It connects you to your employees, your partners and your paying customers. But in today's complex communications world, most businesses find it difficult to track and understand their telecom usage, costs and value.

That's where TCS can help. We give you a complete and clear understanding of your telecom use and costs. We put you in total control. And then we deliver the optimization solutions needed to correct billing mistakes, eliminate waste and save you money.

We're ready to help you:

- Reduce telecom costs by 20% or more
- Eliminate fraud, overcharges and waste
- Gain total visibility and control over voice, data and wireless activities
- Get the telecom services you pay for
- Never pay for a service you don't use or don't need
- Maintain high-quality communications to employees, partners and customers

Best of all, under TCS' Guaranteed Saving Model, you don't pay a dime until we document and deliver proven savings to your business.